



SPECTRUM SOLUTIONS KENYA LIMITED

PROFILE

CONTACTS

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1.0 Background of Spectrum Solutions Kenya Limited (SSKL)

Spectrum Solutions Kenya Limited (SSKL) is a locally owned company that was established in the year 2012, pursuant to and in accordance with the provisions of the Companies Act (Cap.486).

The company was established purposely to seal the gap experienced in organizations and communities around the globe for progressive improvement by offering one stop quality solutions to their present and future needs.

The company is mainly involved in Equipment Maintenance & Calibration, Testing & Inspection (Petroleum & Agricultural) products, Training and Research Services. The company prides itself for over thirty years of experience in the provision of Independent services to various industries both locally and internationally.

The company has the necessary expert-level competencies and extensive hands-on practical experience to ensure that our clients are presented with practical recommendations, counsels and solutions. We are a results-oriented and solutions-based firm that handles the challenges of today's businesses - at every level. (SSKK) provides a broad range of services to individuals and companies across the nation and internationally.

1.1 Vision Statement

To be the leading provider of superior quality services that meets the present and future dynamic needs of our customers.

1.2 Mission Statement

To serve our clients by providing the highest quality, cost effective and reliable services in our areas of specialty so as to address their business needs by bringing inspiration and innovation to everyone.

1.3 Our Objectives

- a. To assist clients in realizing their strategic- and operational objectives.
- b. To continuously develop our competencies and service quality.
- c. To use an innovative and facilitative approach to manage organization needs and dynamics.
- d. Emphasizing the importance of customer involvement and customer satisfaction.

1.4 Our Key Services

Our company specializes in the services listed below;

- Equipment Maintenance and Calibration
- Research and ISO Trainings
- Laboratory design, installation, Commissioning & Training
- Cargo Discharge Inspection
- Cargo Loading Inspections
- Marine Ship Calibration
- Sample Testing and Analysis
- Air quality testing both (stationary & mobile) sources

1.5 Our Core Values

At the heart of everything that we do, our company values are highly prioritized. We are guided by them to further our ambition as a business and to meet our client's expectations. These are:

- Integrity
- Trust
- Reliability
- Efficiency
- Independence
- Accuracy

1.6 Our Quality Policy

Spectrum Solutions Kenya Limited has a very dedicated and committed team to ensure that quality and standards are not compromised. We at all times strive to ensure that our products and services meet our customer requirement and exceed expectations. All our employees are quality conscious and we are currently working on ISO 9001:2015 for the purpose of getting certification. This will improve the quality of services offered to our customers. We believe strongly in quality control and adhere to procedures and methodologies, which meet local and international standards.

As a company, we are therefore obliged to our customers ensuring that we carry out our services using most modern methods and procedures in order to adhere to quality and good business ethics. We are therefore committed to practical realization of quality assurance and control for improving the services offered to our customers.

To ensure that our clients have confidence in our quality assurance, we do have internal control mechanism in place to ensure integrity and compliance.

Our system and equipment are constantly audited and calibrated to ensure reliable results are obtained.

1.7 Why Spectrum Solutions Kenya Limited?

- Reliable and timely results.
- Competitive and customer friendly Rates.
- Rapid response to customer requests and inquiries.
- Ability and intentionality to listen to our client needs
- Flexibility in our work schedules (24 hour services)
- Utilization of our experienced and highly skilled personnel.
- Utilization of our state of the art and modern equipment.

2. Our clients

Our clients include both government, non –governmental and private institutions with different requirements for our services and products. In most cases, our clients are the ones who trade in the following areas: -

1. Commercial and Private Testing laboratories
2. Manufacturers and processors
3. Shipping & Transportation
4. Bunkering agents
5. Importers & Exporters of products
6. Industrial supplies
7. Building and constructions
8. Training and consultancy services
9. Service and maintenances
10. Petrochemicals and petroleum products
11. Lubricants and Base oils
12. Vegetable and soap oils
13. Cereals and Grains
14. Foodstuffs–Meat, fish, canned milk, fruits, poultry and horticultural products.
15. Draft survey agents
16. Ship condition agents
17. On – off hire agents

3.0 Conclusion

We commit to use our knowledge and skill base, experience and strategic synergies to provide high quality and innovative services as per the Terms of Reference. To achieve this, we will endeavor to involve you as our client and your relevant stakeholders in the delivery of these services.

ANNEX I

Some of our past clients and projects:

Client	Activity	Period	Remarks
Zonal Testing Laboratory (Mombasa)	<ul style="list-style-type: none"> ○ Design of the laboratory layout. ○ Supply of equipment. ○ Calibration & maintenance of the equipment 	2022	Completed satisfactorily in 2022
Interstate Testing and Support Services in Somali Land	<ul style="list-style-type: none"> ○ Design of the laboratory layout. ○ Supply of equipment. ○ Calibration & maintenance of the equipment 	2014-2022	Completed satisfactorily in 2022
Somalia Bureau of Standards (SOBS)	<ul style="list-style-type: none"> ○ Design of the laboratory layout. ○ Supply of equipment. ○ Calibration & maintenance of the equipment 	2021-2022	Completed satisfactorily in 2022
Hope Labs Group Limited (Mogadishu)	<ul style="list-style-type: none"> ○ Design of the laboratory layout. ○ Supply of equipment. ○ Calibration & maintenance of the equipment 	2021-2022	Completed satisfactorily in 2022
Polucon Services Kenya Limited (Mombasa)	<ul style="list-style-type: none"> ○ Calibration & maintenance of the equipment ○ 3 year contract 	2018-2021	Completed satisfactorily in 2021
Bureau of Veritas (Mombasa)	<ul style="list-style-type: none"> ○ Calibration & maintenance of the equipment ○ 2 year contract 	2017-2018	Completed satisfactorily in 2018
Precision Experts Testing Laboratory (Mombasa)	<ul style="list-style-type: none"> ○ Calibration & maintenance of the equipment ○ 2 year contract 	2020-2021	Completed satisfactorily in 2022
KenGen-Kipevu Power Station	1.Training Laboratory/Management	2013	Open Tender
	2. EIA-AIR Pollution	2013-2014	Open Tender
	3.Hydrotest	2013-2014	Open Tender
Sturrock Shipping	Off-Hire Bunker Survey	2013-2014	Spot Nomination
Coastal International	Testing, Inspection & Bunkering	2012-2015	Spot

Shipping Line,Zanzibar			Nomination
Citadel Schools	Bore Hole Water Analysis/School Laboratory	2014	Open Tender
Khamis Secondary School	Bore Hole Water Analysis	2013	Spot Nomination
Polucon Services Kenya	2012-2013 LPG Discharge/Loading	2012-2013	Completed
Training,Ministry of Energy Uganda	Laboratory Training	2013	Contract
Alba Petroleum	Bunkering Inspection	2008-2014	Contract
Petro Petroleum	Loading Inspection	2008-2014	Contract
Cape Suppliers	Fuel Oil Transfers (From Kenya Shell to Kengen)	2013-2014	Contract
GAPCO Zanzibar	1.Bunkering 2. Ship Calibration-MT Ukombozi	2013-2014	Spot Nomination Nomination
Cotecna ,Ghana	2012 Oil and Gas Training	Spot Nomination	Completed satisfactory
Prime Fuels Kenya	2012-2013 Cleaning Wagons/Road Tankers	Contract	Completed
United Petroleum,Zanzibar	Fuel Oil Bunkering	2013	Completed
Zanzibar Shipping Co-operation	Tank Integrity/Calibration-MV Ukombozi	2014	Completed
Tank Hydro Test-TKS 4 &5 of – KENGEN	March-April,2014	Satisfactorily Completed.	Total Volume,11,000,000 Litres
Fossil Fuels Ltd	Inspection-Quality/Quantity	Nomination	Nomination basis